

## Flow Smart And W. L Gore Agree On Sale Of Gore's Wire & Fabric-Reinforced Hose Business

July, 27, 2010 – Flow Smart, Inc., of Seaford, DE, specialists in high-purity polymer solutions and W. L. Gore & Associates have announced the agreement of sale for the wire- and fabric-reinforced hose business from Elkton, Md.-based Gore PharmBio Products, a business unit of W.L. Gore.

The transition, which is set to occur over the next several months, will see Flow Smart taking over all of the production and sales activities for the wire- and fabric-reinforced hose products. The sale agreement includes the acquisition of Gore PharmBio's existing production equipment for the hoses, as well as the group's current inventory and other peripherals. Additionally, FlowSmart will add key sales and production personnel to its staff, ensuring the continued high quality and service customers have come to expect.

"FlowSmart will focus on implementing production of the product as it is currently offered," said a company spokesman. "Once we meet the demands of our supply chain, we are planning process changes that will improve repeatability."

"As with all FlowSmart products," the spokesman continued, "we will then begin adding a multitude of innovative ancillary products."

FlowSmart's principles' recent partnership with Linus Tooling, Inc., a state-of-the-art machine shop will aid in integrating the hose-fittings and -crimping program.

The sale will allow Gore to focus on its Fluid Sampling, Fluid Manifold and High-Performance Pump Tubing businesses, while continuing to innovate in the biopharmaceutical market with unique fluoropolymer materials.

FlowSmart is a distributor-oriented polymer manufacturer whose innovative seals have become recognized worldwide in the biotech, pharmaceutical and food process industries. They build their product line around programs that aid end-user production while enabling distributors to develop their sales. That's where this hose line fits well with their polymer driven products. For more information, visit FlowSmart's website at <http://www.flowmartinc.com>

With more than \$2.6 billion in annual sales and more than 9,000 employees in 30 countries around the world, W. L. Gore & Associates, Inc. provides innovative, high performance solutions in pharmaceutical, consumer, industrial, electronic, medical, and surgical markets. For more information about Gore PharmBIO Products, call 1/800-368-GORE (4673) or visit [gore.com/pharmbio](http://gore.com/pharmbio).

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